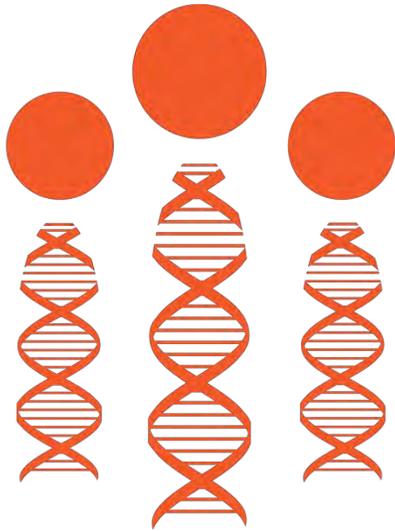


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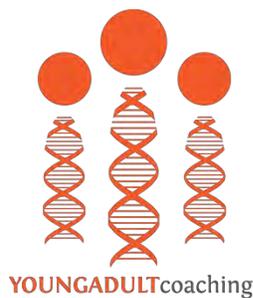
3842 Harlem Rd. Suite 400

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[info@you-only-better.org](mailto:info@you-only-better.org)

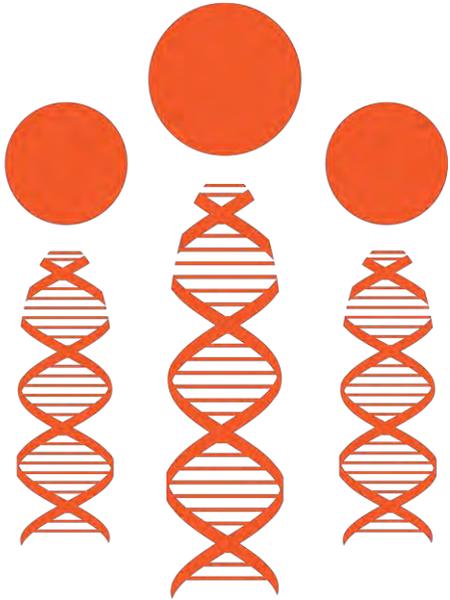
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# Traits



# identity intelligence™ inventory

- (-7%)      - (24%)      = (38%)      + (24%)      ++ (7%)

**N: Need for Stability** The degree to which you respond to stress

	RESILIENT (N-)	RESPONSIVE (N=)	REACTIVE (N+)
<b>N1: Worry</b>			61
	Rarely Worry	Sometimes Worry	Often Worry
<b>N2: Temper</b>	34		
	Unusually Calm	Moderate Temper	Quicker Temper
<b>N3: Outlook</b>		41	
	More Positive/Optimistic	Mostly Realistic	Less Positive/Optimistic
<b>N4: Coping Level</b>	30		
	Quickly	Average	Slowly

**E: Extraversion** The degree to which you enjoy being in the thick of the action

	Introvert (E-)	Ambivert (E=)	Extravert (E+)
<b>E1: Approach Level</b>			62
	Rarely Show Positive Feelings	Sometimes Show Positive Feelings	Often show Positive Feelings
<b>E2: Group Orientation</b>			64
	More Solitary	Sometimes Seek Others	Often Enjoy Others
<b>E3: Pace</b>	37		
	Rarely Active	Sometimes Active	Often Active
<b>E4: Leadership</b>			70
	Rarely Seek Leadership	Sometimes Lead	Often Seek Leadership
<b>E5: Trust</b>			57
	Usually Skeptical	Sometimes Trusting	Usually Trusting
<b>E6: Tact</b>			58
	Blunt and Direct	Sometimes Choose Tactful Words	Often Choose Tactful Words

**O: Originality** The degree to which you are open to new things

	Preserver (O-)	Moderate (O=)	Explorer (O+)
<b>O1: Imagination</b>	31		64
	Rarely Invent, Mostly Implement	Sometimes Invent	Often Invent
<b>O2: Range of Interests</b>			69
	Prefer Simplicity	Prefer a Balance	Often Seek Complexity
<b>O3: Innovation</b>			75
	Resist Change	Sometimes Accept Change	Often Welcome Change
<b>O4: Zoom Scale</b>			68
	Attend Details	Sometimes Attend Details	Often Resist Details

**A: Accommodation** The degree to which you submit to others

	Challenger (A-)	Negotiator (A=)	Adapter (A+)
<b>A1: Service</b>	38		60
	I Come First	Give and Take	Others Come First
<b>A2: Compliance</b>	35		
	Winning	Negotiation	Harmony
<b>A3: Humility</b>	40		
	Want Recognition	Sometimes Like Recognition	Uncomfortable with recognition
<b>A4: Speak Out Level</b>	37		
	Usually Speak Up	Sometimes Express Opinions	Rarely Express Opinions

**C: Consolidation** The degree to which you push toward goals

	Flexible (C-)	Balanced (C=)	Focused (C+)
<b>C1: Thoroughness</b>			61
	Rarely A Perfectionist	Sometimes Try to be Perfect	Often a Perfectionist
<b>C2: Structure</b>			59
	Generally Disorganized	Somewhat Organized	Well Organized
<b>C3: Ambition</b>			64
	Little Need to be #1	Sometimes Like to be # 1	Often Have to be #1
<b>C4: Concentration</b>			64
	Easily distracted	Sometimes Concentrate	Usually Concentrate
<b>C5: Methodicalness</b>		47	



# Helpful Products Available:

The following reports are very robust, but DO NOT require any additional testing, nor a consultant's interpretation. Download samples here: [www.you-only-better.org/add-ons](http://www.you-only-better.org/add-ons)

## THE LEARNER REPORT



How can you learn most effectively? What activities are more natural and effective for you based on your personality traits? What is your learning style and how can you set yourself up for academic success?

*These are just a few of outcomes you can expect from your Learner Report:*

Academic Performance Goals: How much energy should you put into relationships and special interests? Should you be a well-rounded student; or should you focus on becoming a subject specialist?  Social Learning Styles: Would you thrive in traditional classroom instruction; or would you learn best with an advisor-mentor? Would you be good with independent study? Are you highly adaptable and able to combine multiple learning styles?  Distractions: How can you cope with inevitable stressors that come between your college goals? How much noise and activity do you need? Do you need to isolate yourself during certain times of study, reading, and writing – or will off-task distractions help you?  Errors: Each of us is prone to error. Giving the professor what (s)he wants is the route to success whether studying, writing a paper, or giving a speech. Understanding your tendencies toward errors can help you 'make the grade'.  Cooperative Learning: Teamwork is more important than ever to both professors and employers. The Learner Report presents roles required for overall successful team learning, and how naturally your traits support each of the roles.

## THE LEADER REPORT



The Leader Report is not an assessment of your actual performance in a given leadership model, but rather the degree to which your personality traits would tend to provide natural energy for standard leadership models.

*These are some of the insights you can expect from your Leader Report:*

Delegation: What are the four primary phases of the delegation process, and what is your natural energy to actualize each phase?  Escalation Of Commitment: Where might you be prone to NOT abandon a decision that proved to be wrong?  Sound Versus Speedy Decision Making: How does your organizational skills, discipline, and methodicalness affect good decision making?  Furnham Management Study: Discover your natural energy in ten key indicators of management effectiveness: Drive to Achieve, Drive to Lead, Conceptual Ability, Intuition, Interpersonal Sensitivity, Social Adaptability, Optimism, Resilience, Interest in Business, & Internal Locus of Control  Sea Leadership Model - Leadership occurs when someone takes responsibility for effecting a necessary change. Discover which areas you have natural energy to affect change.  Situational Leadership - The proper leadership style depends on the situation -- with an emphasis on either the *relationship* or the *technical* nature of the task. In which leadership contexts will you tend to shine?

## SUMMARY REPORT



Your summary report has all of the data filled out for you, in one easy to read page

Snapshot: Get an easy to read snapshot of your entire neurophysiology.

Share with Others: This report is perfect for printing out copies and sharing with others (family, friends, boyfriend, etc) - just give them this one page and walk through it with them!

Epiphanies: By "studying" this one page report and thinking deeply about the different traits, you can make some extraordinary discoveries.

Find samples of the above reports here

[www.you-only-better.org/add-ons](http://www.you-only-better.org/add-ons)